

PRIA Proudly Sponsors

Property Records Education Partners (PREP)



All about PREP

- The PREP Committee Workgroup
- What is PREP?
- History of PREP
- Starting a PREP Chapter
- PRIA provides support for PREP
- News from PREP Chapters
 - Northern California
 - Pennsylvania
 - Colorado
- Your ideas and feedback!

PREP Coordinator and PREP Workgroup Co-Chairs

- PREP Coordinator:
 - Carolyn Ableman - cableman@priamail.us
- PREP Committee Co-Chairs:
 - Government: Mark Monacelli, Recorder, St. Louis County, Minnesota - monacellim@co.st-louis.mn.us
 - Business: Madeleine Nagy, Manager of Government Affairs, ALTA - madeleine@alta.org

What is PREP?

PREP is a group of **locally** operated Chapter meetings designed to bring together property records industry partners at the **local** level, much the same as PRIA does at the national level.

What is PREP?

PREP Chapters allow both government and business to weigh in on PRIA standards/best practices at the **local** level.

History of PREP

PRIA traveled across the country speaking to various groups, and it became clear that various industry stakeholders were not communicating with each other.

- *“It is the Industry that binds us—it is the Partnership that unites us. What would happen if we all worked together to address industry-related issues?”*

Mark Monacelli, PRIA Past President and PREP founder

History of PREP

A pilot was created with four national associations:

- American Land Title Association (ALTA)
- American Escrow Association (AEA)
- International Association of Clerks, Recorders, Election Officials and Treasurers (IACREOT)
- National Association of County Recorders, Clerks, and Election Officials (NACRC)

How was the need defined?

- Surveys & studies revealed a clear need and interest by the industry for improved communication at the **LOCAL** level. **90% of industry partners** surveyed indicated that a joint workgroup among local industry stakeholders would be beneficial.
- Supported by the success of PRIA at the national level, a similar forum was needed to bring government and business sectors together at the **local** level.

The mission seemed clear

- All sectors of the property records industry (title, escrow, financial services, servicing, and recording) **work for the public** to consummate real estate transactions.
- Industry technology and market place changes require that participants work together more effectively, to save valuable resources in recording a transaction and to ensure quality service to the public.

PREP Chapters provide

- A structured forum to enhance industry communication at the [local](#) level
- A way to meet that requires only (1) Government and (1) Business co-chair who organize meetings (only one PREP participant must be a PRIA member although PRIA membership is encouraged.)
- A reason to invite stakeholders from all parts of the real property industry such as: recorders, title companies, recording system vendors, mortgage companies, banks, escrow agents, etc.
- A cost efficient way to stay involved with important issues locally and to hear from PRIA about national standards setting and necessary industry education.

PREP leads to success

- Increases educational opportunities and awareness of issues that cross lines between government and business.
- New PRIA members have joined because of their involvement in or communication with PREP.
- PRIA news and work products can be distributed broadly by utilizing the PREP network

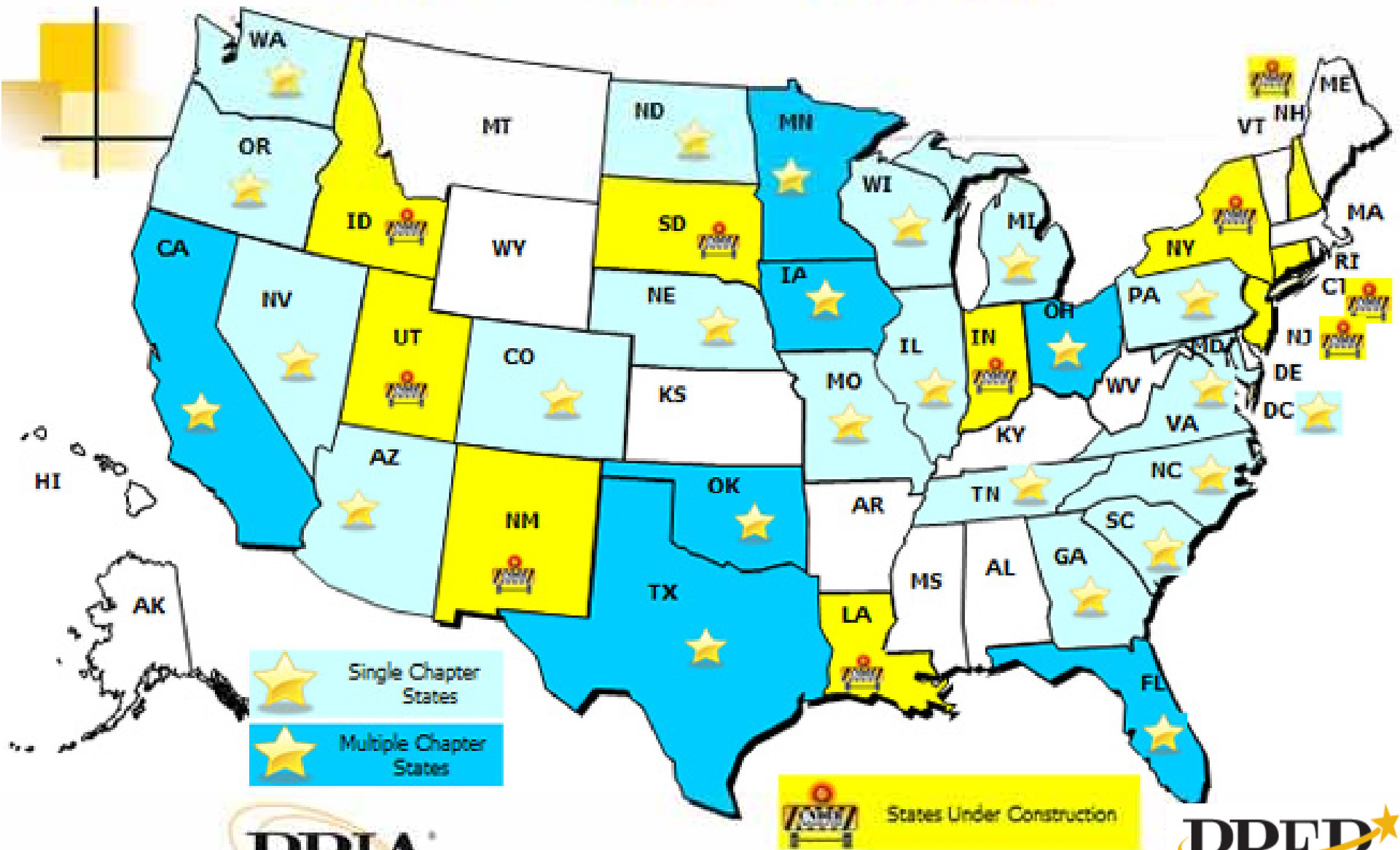
PREP leads to success

- PREP provides a mechanism to work with “problem” areas in the local market place
- PREP provides a united forum to develop meaningful legislation
- Participation reduces document rejection rates
- Develops a broad contact “go to” list

PREP leads to success

- Enhanced recognition in your county and community:
 - Local public officials who have PREP chapters and work with their business counterparts to solve industry related issues allow Recording officials to have a greater presence with their business constituency
 - Conversely PREP allows the business community to be heard directly by the officials.

PREP "Star" States



Starting a PREP Chapter

- Pick (1) Business and (1) Government Co-chair: the co-chairs run the meetings, invite participants, and create the agenda - often are Recording Managers, Recording vendors, Title Company Managers, etc.
- Create a list of invitees from all industry sectors
- Set an agenda for your first meeting (we have sample agendas, attendee lists, topics, etc on [PRIA's PREP webpage](#))

Starting a PREP Chapter

- Define how often and where your group would like to meet and what areas are of particular concern to your group
- Contact the PREP Coordinator or look [online](#) for all materials you will need!

Here's a typical PREP Chapter agenda

- Welcome & Registration
- Introductions: meet your business partners
- PRIA and PREP News/Updates
- Exchange county and document submitter information
- Discussion on current issues of mutual concern to your group: document processing issues, rejections, etc., proposed and new legislation, eRecording, etc.
- Future meetings, future educational opportunities, etc.

What PRIA provides PREP

- [PREP Coordinator](#) support
- [PREP webpage](#) which includes access to:
 - All PREP Chapter locations, agendas, topic suggestions
 - A PREP Handbook, and a “how to start a chapter” guide with step by step guides and sample invites, agendas, attendee list templates, etc.
 - Usable presentations including: The Impact of Land Fraud on the Real Estate Industry, Notary Basics, and Bulk Records Access and Cost

What PRIA provides PREP

- [PREP Newsletter “Working Together”](#)
 - Distributed to over 12,500 people 2x/month
 - Includes PREP Chapter news, PRIA updates and news, industry national news, ALTA news articles, and sponsored by industry partner advertisements
- [PREP Blog, and PREP LinkedIn](#) pages - news posted most business days for greater communication between industry partners.

What PRIA provides PREP

[PREP Committees](#)

PREP
Property Records Education Partners
A PRIA INITIATIVE

PREP Sponsors

- simplifile
- tyler technologies
- ePN RECORDING PARTNERS
- inGeo now
- CSC CORPORATION SERVICE COMPANY
www.erecording.com
- FNTI REDACTION SERVICES
• All media
• Quick turn-around
• Comprehensive review more

What is PREP

The Property Records Industry
Working Together at the Local Level

PREP provides a local structured forum for stakeholders of the property records industry to meet and work together more effectively. PREP chapters make it happen!

In 2002 it became evident that cooperation and communication needed to be improved between industry stakeholders at the local level. In addition, a way was needed to share perspectives and information between national and local industry participants.

Supported by the success of PRIA at the national level, an alliance was formed by the American Land Title

[PREP Committee](#)

[Volunteer for PREP](#)

[Let's Get Started](#)

[PREP Meeting Pack](#)

[Locate a PREP Chapter](#)

[PREP Presentations](#)

[Current PREP Co-Chairs](#)

[Newsletters](#)

[National News Articles](#)

[PREP Blog](#)

LinkedIn

[PREP Coordinator and Committee Co-Chairs](#)

- [Carolyn Ableman](#)
PREP Coordinator
- [Mark Monacelli](#) (Government)
St Louis County Recorder
- [Madeleine Naoy](#) (Business)

PRIA is here to help

- The PREP National Coordinator (cableman@priamail.us) is available to assist you in:
 - setting up a new Chapter or reinvigorating existing Chapters
 - helping with agenda ideas
 - posting your chapter's documents, minutes, agendas, meeting dates on the PREP web page
 - In 2013 we'll be holding webinars about starting and maintaining PREP Chapters

Let's hear from the PREP Chapters

Colorado:

- [Nancy Sotomayor](#), Douglas County, Colorado Recording Manager

Northern California

- [Yianni Pantis](#), Corelogic

Pennsylvania

- [Nancy Becker](#), Montgomery County, PA Recorder of Deeds

Your ideas and feedback

- Your thoughts and ideas?
- **Thank you** and feel free to contact any of us at PRIA or PREP, including any of the PREP Co-Chairs, to find out more about PREP.

callback@priamail.us