

Annual Business Meeting

PRIA 2012 Annual Conference

Thursday, August 30, 2012

The Peabody Hotel

Memphis, TN



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Agenda

- Call to Order & Welcoming Remarks
- Introduction of head table
- New Directors elected for 2012 - 2014
 - Government Recorder Candidates (two positions open)
 - Business Candidates (two positions open)
 - At-Large Candidates (two positions open)
- Reports from officers
 - State of the association
 - Year-End Financial Report
- Membership Marketing Committee Update
- Recognition of outgoing board members
- Other Business
- Adjournment

2011-12 Financial Report

*PRIA Annual Meeting
Mark Ladd, treasurer
Memphis, TN
August 30, 2012*

Revenue and Expenses

	July '12	July '11	↑ Change
Total Income	\$348,134	\$251,238	\$96,897
Total Expense	\$277,809	\$242,164	\$35,645
Net Income	\$70,326	\$9,074	\$61,252

Total Assets

July '12 July '11 ↑ Change

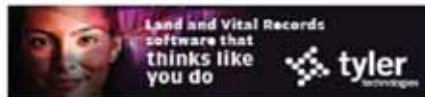
Total Assets	\$248,590	\$137,815	\$110,775
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Thank You

For the complete July 31, 2012, year-end report (before CPA review), request a copy at the Registration Desk and it will be Emailed to you.

Membership Report

	Total Members	Previous Year	Current Year
	2011-12	25-Aug-11	13-Aug-12
Government Regular	298	146	107
Government Associate	76	57	35
Government Limited Access	NA	NA	0
Government National Associations	1	1	0
Government State Associations	6	5	2
Business Regular	64	16	23
Business Associate	1	1	0
Business Limited Access	11	NA	5
Total Membership, to date	457	226	172
New Members, to date			5
Non-Renewals, to date			246



789 Counties Now eRecording!

[Click here for additional information](#)

Welcome to PRIA

The Property Records Industry Association (PRIA) is founded on the concept that government and business can work together to address issues of common concern in the world of property transactions. PRIA thrives on collaborative discussions, where stakeholders from all industry segments come together to develop best practices and standards for the industry. [\[read more\]](#)

Best Practices

Model Legislation

Informational Resources

If you would like us to contact you with more information about PRIA, please [click here](#).

What is PRIA?

PRIA is a forum for the development, approval and implementation of national standards, best practices and technology solutions to safeguard the integrity of the public records system and promote the efficiency of industry operations affecting both government and business.

PRIA develops:
Technology Standards
Business Applications
Implementation Guides
White Papers
Best Practices
Model Legislation
Informational Resources



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News

What's New at PRIA?
100 Percent Achieved in Arizona

[Annual Conference Hotel Reservations](#)

[Notary Best Practices](#)

[Check Out Winter Symposium Sponsors](#)

[2012 Media Kit Available](#)

[Volunteer for a Committee](#)

Events

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PREP

Property Records Education Partners

A PRIA INITIATIVE

Working Together Locally

The Property Records Education Partners (PREP) provides a structured forum at the local level for stakeholders within the property records industry to meet and work together more effectively.

To locate a PREP Chapter in your area [click here](#).

Headlines



Business Partner Program

Here's where you, a PRIA Business Sector Partner, can help.

- Provide a one-year PRIA membership to a non-member county as part of your New Business Proposal to a perspective client and discount the dues for that population category by 20 percent.
- Include a one-year PRIA membership to a non-member county in renewal agreement and discount the dues for that population category by 20 percent.

*A non-member is a county that has never been a member or has not been a member since 2009-10.

What's it going to cost?

This is a valid question and one we knew you would ask. Because we value your partnership, PRIA is offering to Business Members who provide a one-year membership to one or more counties, a 20 percent discount on each applicants' dues level (based on county population).

Jurisdiction Size	Dues Regular	Dues Discounted
0-75,000	\$55	\$44
75,001-150,000	\$138	\$110
150,001-250,000	\$220	\$176
250,001-500,000	\$275	\$220
500,001 and over	\$385	\$308
Associate Member (only as add-on to Regular Membership)	\$50	\$40

Each One-Reach-One

- First Government Partner's Program
- Incentive for **new** PRIA members to join
 - Both Government & Business targets
- Referring county receives **\$25 coupon** for any conference for 2013 year **(no limit!)**
- New member receives **\$50 coupon** for any conference for 2013 year

Can be used by anyone in that county's office or vendor's office - Coupons have no cash value

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